



Vishwas Mahajan
Co-founder & ex-CEO,
Compulink Systems Ltd.

Vishwas Mahajan, is best known as the co-founder & ex-CEO of Compulink Systems Ltd, a early software product company and President of Pune Chapter of TiE.

Vishwas's last degree was MBA from SIBM,(Symbiosis Institute of Business Management, one of India's leading business schools). He has recently been awarded 'Distinguished Alumni' of his alma mater.

Prior to founding Compulink, he has been associated with various organizations including PSI Data systems, Hinditron, Digital Equipments (India) Limited and Key Information Technology (Dubai) in multiple leadership roles and functions, where getting teams to perform to a goal has been his key deliverable.

He co-founded Compulink with his friend 12 years ago and it is one of the few companies from India that is focused on products. He has led Compulink from bootstrap phase to VC investment to taking it public. Its flagship product, the Whizible suite (of projects, initiatives and people performance software). He believes that entrepreneur is a key facilitator who rallies available people and resources to deliver performance.

He then led merger of Compulink with another company –Glodyne and his entrepreneurial journey has run one full circle.

For Glodyne he led its acquisition of \$200 million US company and has completed integration project. Additionally he led another three transactions on the buy side.

Consummating any M&A transaction to generate benefits envisaged needs managing change, aligning diverse people and strong project management. This is also a subject of his Ph.D. that he is pursuing.

His interest in leadership has led him to undertake training and research in this and he is recently certified as 'Level 1 Global Facilitator' for '9 Conversations in Leadership' – a program in leadership development by 'Worldsview Consulting' – South Africa.

He has facilitated for his company that did four acquisitions in two years, an exercise to bring together senior leadership, an exercise that needed considerable skills.

Active with local and global industry bodies and associations, Vishwas is the Coordinator for NASSCOM Products Council – Western Region.

In continuation of his passion for entrepreneurship, he has taken up the role of President of Pune Chapter of TiE (The Indus Entrepreneurs) – a global not-for-profit organization that fosters entrepreneurship. As President, he leads a group of highly successful

entrepreneurs to deliver to start-ups and budding entrepreneurs the help they need to get to their potential. Under his stewardship, the TiE Pune Chapter won the global award for 'Best Turnaround'.

He has continued his entrepreneurial stint by founding three ventures. Smiles enTrust is software product venture, Artitude, a performing arts education venture and Compulink Academy, a finishing school for graduates for preparing them for career in IT.

He is an active mentor and angel investor to early and growth stage ventures in Pune. Vishwas.

Vishwas is married to Smita, a Bharat Natyam dancer and teacher and has two daughters.