



Rivi Varghese
CEO / Co-Founder
CustomerXPs

Rivi Varghese co-founded CustomerXPs™ after a long stint in the IT products industry.

He spent over 15 years perfecting the end to end art of conceiving, delivering, marketing and selling new products. Rivi has significant international experience across 20 plus countries - a good mixture of advanced, emerging as well as the Middle-east. He has interacted with senior management of more than 200 banks and was instrumental in opening new markets for these products.

During his stint at Infosys' Finacle as Head, Product management - Delivery channels - he conceptualized and delivered 12 new-to-the-world products which are being used by leading banks globally – leading to some banks winning global awards for the same. As a multi channel expert, he has enabled banking in all possible channels. At Microsoft, as product manager, he was responsible for the developer tools business for India, which also included management and fostering the software marketing channel sales end-user ecosystem in the country. Rivi holds an MBA from IIM-Bangalore and B-Tech from IIT-BHU.